Celebrating Our History... A Trip Down Memory Lane

As we put together these images, we reminisced about our early days in business and were amazed by how far we had come. Flip back to 1992: we had been in business 6 months, we shared a small office with another company, had one employee and one product, our 95g PTT! We hope that you enjoy the images below as they capture our progress through the years. THANK YOU for being part of our history, we truly appreciate our customers’ support and feedback.

Our Staff
We fondly acknowledge all past employees, especially those who contributed so much to our company: Stephanie is now a doctor, Christopher is living in Pittsburg, Jack is retired in Florida, Charis is married and living in New Zealand, and Shannon is in Oregon.

Communication

In this day and age when cellular phones and email make instant communication with customers at the other end of the world, it is hard to imagine that we once exchanged faxes as sole means of communication. Due to the time difference between the United States and Europe or Australia, our faxes would come in during the night and our response would get to the customer during the following night. It would take quite a while to address technical issues.

We now communicate information to our customers via the phone, email, our website, newsletter, brochures, and manuals. We also enjoy putting faces to voices at conferences. It’s amazing how advances in technology have helped!

Location

We now reside about 4,000 sq ft of custom designed space where we moved to in July 2006. Our first approach with only 100 sq ft that we shared with another business.

Products

In 1991, we concluded that making one PTT a week would be an achievement; we were poorly equipped, staffed and we could not afford advanced test equipment. We did not stray far from our estimate. We now ship over a thousand PTTs a year along with about 300 refurbishments to some 55 countries in every time zone from our custom built facility in Maryland.

We started off with our 95g PTT, followed by a 65g unit that we no longer make; further miniaturization resulted in our 45, 30 and 20g PTTs. Along the way, we introduced solar PTTs, our unique Satellite-In-View™ technology, Ground Track™ and our most popular PTTs: the solar powered GPS enhanced PTT and the battery powered LC4® GPS PTT.